



Practice Velocity
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Your Coding Compliance and Revenue Capture Solution

Solutions That Work

Medical coding grows increasingly complex. Physicians often find themselves spending more time in documentation and coding, and less time in direct patient care. Others simply undercode to avoid accusations of fraudulent billing. The result is diminished revenues, increased frustration and the ever-present fear of the dreaded government audit.

Practice Velocity: PiVoT Into Easy, Accurate Coding and Increased Revenue

Patent-pending, **Practice Velocity** makes E&M coding errors virtually impossible, helping to increase revenue through improved accuracy while providing advanced audit protection. Without imposing cumbersome, new technology requirements, **Practice Velocity** begins at your clipboard and can fit seamlessly and immediately into your existing workflow.

Developed by doctors for doctors, **Practice Velocity** begins with the **Practice Velocity Template - the PiVoT** - a comprehensive, flexible, paper "check-box" chart used by physicians, nurses or even patients themselves to record their portion of the patient visit. Using the **PiVoT**, **Practice Velocity** substantially shrinks documentation time and reduces handwriting requirements. With **Practice Velocity**, many clinicians find their documentation times shrink to less than one minute per patient, freeing the time needed to practice medicine.

Fast and easy, the **PiVoT** guides you through the exam, ensuring coding accuracy. For further protection, each **PiVoT** is thoroughly analyzed by the **Practice Velocity Coding Engine** resulting in an automatic report of inconsistencies, inaccuracies and assurance that the appropriate E&M codes have been used for the patient. **Practice Velocity** eliminates the need to undercode for protection and ensures your documentation supports your level of coding. Because of its simplicity, it helps you see more patients per hour, allowing you to get paid for work actually performed.

For added protection and Electronic Medical Record (EMR) capabilities, **Practice Velocity** saves an electronic image of each completed **PiVoT** that is easily retrievable through just a few clicks of the computer mouse. This function provides future protection against an audit, reduces paper storage requirements and simplifies the task of searching for old documents.

"After two days, I am absolutely addicted to using these PiVoTs."

William Robbins, M.D., Long Island Family Medical Group

Charting

Coding

Billing

Just For Urgent Care



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Practice Velocity Highlights

- √ *Intuitive User-Friendly Paper Template System* – Each PiVoT guides you through a complete patient encounter. Systematic, “check-box” approach toward recording the history and physical findings helps ensure accuracy and that pertinent details are not missed. Typically requires less than one hour of training.
- √ *Accurate* – The Practice Velocity Coding Engine analyzes each PiVoT to validate “check-box” entries to ensure proper coding.
- √ *Quality Assurance* – Mistakes are readily identified and returned for correction. Can replace more expensive existing Q/A processes.
- √ *Scalable* – Additional functionality can easily be added to suit your practice needs.

Practice Velocity Benefits

- √ *Increased Revenue* – Practice Velocity helps physicians to see more patients per hour, get paid for what they do and increase doctor/patient quality time – all while protecting against under coding and miscoding.
- √ *Reduced Errors* – Guided by the PiVoT and analyzed by its Coding Engine, Practice Velocity makes coding errors virtually impossible.
- √ *Speed* – PiVoTs can be completed in around one to two minutes. Compare that to the time it takes you to document a patient visit today.
- √ *Seamless Integration* – Practice Velocity can seamlessly integrate into any existing practice workflow pattern with minimal learning curve and disruption. If you so choose, we can take you to full EMR – successfully and without frustrated physicians!
- √ *Flexibility* – Practice Velocity PiVoTs can be carried to any location or any existing room and, unlike many computer-based EMR systems, allow the entry of custom, practice-specific information. They can be used in any medical specialty.
- √ *No New Technology Requirements* – Practice Velocity can be implemented quickly without imposing new technology requirements such as new software, servers or networking equipment. Return on investment is off the charts!
- √ *Audit Protection* – Practice Velocity is fully HIPAA compliant. It stores images of all PiVoTs for future reference, documentation and audit defense.

Practice Velocity: Low or Zero Cost of Entry

Developed by doctors for doctors, **Practice Velocity** will appeal to every physician and every practice with its low or zero cost of entry. Instead of requiring a major technology investment, **Practice Velocity** costs are based on usage. With variable entry points, **Practice Velocity** provides physicians with several ways to get started.

Practice Velocity: Finally Allowing Doctors to Practice Medicine

Practice Velocity is the physician-developed solution to getting you back to what you do best – practicing medicine – with peace of mind. For more information or a demonstration, contact **Practice Velocity** today.